



SaaS Solar as a **Service**

Fully Serviced Solar PV Solution
with no upfront cost

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Solar as a Service



■ Zero upfront payments required

ECI Energy fully funds the entire upfront cost of planning, designing, installing and operating your Solar photovoltaic panels, so there is no risk to you and no need to apply for Capex funding.

■ Total turnkey project management

Once you are happy to proceed with our proposal we take care of everything else, including all SEAI grants and the installation of your new Solar Panels around a timescale that best suits your business.

■ Significant carbon footprint reduction

Solar Panels are a much more environmentally sustainable source of energy for your business, providing a significant reduction in fossil fuel usage which in turn reduces your company's overall carbon footprint.

■ One single ongoing service fee

Service model frees up cashflow that you would otherwise have spent on the project, while our fixed monthly repayments enables you to plan spending without the shock of significant unexpected bills.

■ Modular, Scalable & Futureproof

By combining intelligent monitoring and load management software with our solar infrastructure we can offer the optimal solution tailored to your specific needs, ensuring you stay in control every step of the way.

■ Up to 20 Years on-site warranty

Up to 20 years comprehensive on-site warranty, remote monitoring to identify faults, and emergency response within 48 hours ensures that the only thing you need to focus on is growing your business while doing the right thing for the planet.

Why is the Solar as a Service model so compelling?

- One point of contact (ECI) for the entire project.
- No need to purchase expensive hardware.
- 13.5% VAT and usually taken from maintenance budgets vs. applying for Capex budgets.
- All the risk is on ECI Energy.
- Fixed monthly repayments allow you to plan spending.
- You can use cash saved to fund new business ventures / marketing / business development etc.
- No ongoing maintenance or replacement issues with faulty panels.
- We will claim your energy credits in an open and transparent way, you will receive the full benefit.
- This is a service level agreement not a loan, there is no interest payable.

Our Package includes:

- Assessment of existing energy requirements on site and professional recommendation on suitable panel types.
- Expected financial returns.
- Supply and installation of commercial scale solar photovoltaic panels.
- Access to our cloud based monitoring platform.
- Testing and commissioning.
- Assistance with planning and structural permissions.
- Operation and maintenance of the panels for the life of the contract.
- Data collection and reporting.
- Remote monitoring to identify faults.
- Maintenance of the system, including emergency response within 48 hours.



SPiRiT

ECI Energy have partnered via a Joint Venture with Spirit Energy in the UK in order to bring over 10 years of Award Winning Solar PV expertise to our Irish customers.

Spirit Energy are an MCS approved specialist in energy efficiency and renewables who have completed 3000 commercial scale Solar PV projects across the UK, with projects ranging in value from £1,000 up to £2 million.

Sounds great, what happens next?



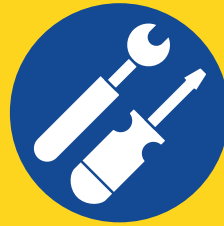
1. Plan

We conduct a thorough audit of your premises to identify the existing available power supply on site.



2. Design

We work with you to create a bespoke solution according to your needs which is modular, scalable and futureproof.



3. Install

We project manage the entire installation of your solar panels at a time that suits your business.



4. Operate

We provide a comprehensive onsite warranty up to 20 years & maintain the panels throughout the life of the contract.





Oracle Block A - Winner Lighting Project of the Year 2019



Adare Manor - Hotel of the Year 2019



Oracle Block C - Winner Lighting Project of the Year 2018



Royal College of Surgeons- Voted Ireland's Favourite Building 2018

Why choose ECI Energy?

ECI Energy is a division of ECI Lighting, a family owned privately held Irish company which has been assisting architects, designers and engineers to realise their project lighting requirements since 1960. We represent some of the finest lighting brands in the world.

In 2018 we established ECI Energy, bringing years of extensive electrical knowledge and experience to the LED retrofit sector in the form of Lighting as a Service and to EV charging in the form of Charging as a Service.

In 2020 ECI Energy partnered with Spirit Energy in the UK via a Joint Venture in order to bring over 10 years of Award Winning Solar PV expertise to our Irish customers.

Over the past six decades ECI Lighting has worked on some of the most iconic architectural projects in Ireland including:

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|---------------------------|------------------------------|
| TU Dublin Campus | Apple Headquarters |
| Adare Manor | EBS Bank Branches Nationwide |
| Royal College of Surgeons | National Museum |
| Oracle Headquarters | Google Headquarters |
| Dublin Port | National Gallery of Ireland |
| VHI Headquarters | IAA Control Tower |

Contact ECI Energy for a no obligation Solar as a Service audit of your premises. If the project makes sense for you then the decision becomes easy.

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