



Dublin, Ireland **For immediate release Tuesday 17/11/2020**

ECI Energy signs joint venture (JV) with Spirit Energy (London) to launch ‘Solar as a Service’ offering, a first for Ireland.

Significant investment has been allocated to facilitate large scale commercial, industrial and public sector clients to install best in class Solar PV solutions with no upfront capital requirements.

ECI Energy Ltd. also offers Irish and UK customers ‘Lighting as a Service’ (LaaS) retrofits, Energy Monitoring and Verification (M&V) Software, Intelligent ‘IoT’ Lighting Control systems and EV Charging as a Service all of which are fully funded, installed and maintained by the company. The turnkey, off-balance sheet Solar PV service agreement will cover up to a 20 year warranty period during which the client will be in a position to utilize locally generated energy for their own consumption on-site (alongside battery technology) or in time feed excess power back into the national grid. ECI Energy will fund the entire project cost including design, engineering, supply of hardware, installation, testing, commissioning, real time cloud monitoring and maintenance during the lifecycle of the energy project.

Announcing the joint venture Mark Connolly, Director of ECI Energy said: *“This is a very exciting development for the company. To agree a JV with a business which has the depth of knowledge in the sector like Spirit has, shows the strong intent which we have to help kick start a large scale Solar PV ‘as a service’ offering in the Irish market. We have removed absolutely all of the barriers which exist and we hope to be able to start rolling out significant PV energy projects in Q1 of next year”.*

Erica Charles, Managing Director of Spirit Energy (UK) said: *“We are really thrilled to partner with ECI Energy to jointly launch this service into the Irish market. Spirit has had great success to date with over 3000 UK solar installations and we look forward to making a positive impact on the Irish market where ECI has such a long standing and solid reputation. As part of this relationship we will also begin to offer LED lighting and M&V technology from ECI to our UK customer base. We all have a responsibility to reduce our carbon footprint and we are confident that ECI and Spirit will do our part to make this happen”.*

About ECI Energy ECI Energy is the energy services subsidiary of ECI Lighting which was established in 1960 by the Hanratty family. The business has grown over 60 years to become one of the leading suppliers of energy efficient lighting products in Europe. The company is privately held and distributes to over 250 wholesale channel partners from its Dublin, Cork, Belfast and London offices. In addition, an award winning in-house architectural lighting design team have delivered projects such as RCSI in Dublin (RIAI Ireland’s Favorite Building 2018), Trinity College, DIT Grangegorman, Dublin Port, St.

Vincent's Hospital, Oracle EMEA HQ (Lighting Project of the Year 2018), The Law Society, Deloitte, and Dublin Airport T2.

About Spirit Energy Spirit has grown over the last 10 years to become one of the leading Solar PV contractors in the UK. The company is an accredited supplier with the UK Carbon Trust and is officially partnered with Tesla. They have delivered over 3000 projects to date and were selected as the installer for London's 'Solar Together' program.

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More information can be found on www.ecienergy.com and www.spiritenergy.co.uk

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